25 Sample Interview Questions Based on Character and Behavior

1. How do you handle conflict?
2. How do you cope with pressure?
3. Tell me about a time when you misinterpreted information you were provided.
4. Describe an instance when you completed a job after others had given up.
5. What is the greatest single business risk you have ever taken?
6. Describe your ability to tell people something they don't want to hear.
7. Describe an instance when you resolved a conflict among coworkers.
8. Describe a risk you took and regret taking.
9. Describe a situation that required your quick action to avoid a serious problem.
10. Tell me about a time when you stuck to your guns describe significant opposition.
11. Tell me about a strategic opportunity that you recognized and pursued.
12. Have you even had to explain a difficult situation to someone? How did you handle it?
13. Discuss a time when you had to communicate with someone who did not like you.
14. Have you ever broken with company policy to satisfy a customer?
15. Have you ever taken a team with low morale and improved their performance?
16. Describe a group with whom you could not work productively.
17. Do you recognize your own weaknesses? Describe them.
18. When is the last time you spoke too soon about something?
19. When is the last time you failed to complete a project on schedule?
20. Describe the task that used your analytical skills most productively.
21. Are you able to cooperate with people with whom you do not agree?
22. What have you done recently to improve yourself?
23. Describe a recent instance when you were impatient with someone who was confused or uninformed.
24. Describe a time when a customer remained dissatisfied despite your efforts to communicate.
25. Describe a situation when you had to admit a mistake.